

1. Key Facts of the Year

Biedronka

- Opening of 83 stores, ending the year with 2,722 locations
- Refurbishing of 221 stores
- Launch of the *Moja Biedronka* loyalty card, reinforced through various campaigns
- Start-up of a soup factory, producing nine varieties and distributing to all the stores

Pingo Doce

- Opening of 14 stores, five of which under third-party management agreements, and two Pingo Doce & Go convenience stores, closing the year with 413 locations
- Celebration the Private Brand's 25th anniversary, with over 1,800 product references in the portfolio in 2016

Recheio

- Opening of a store in Sines, to join the 37 already in existence and four platforms, three of them related to Food Service
- Inclusion of 36 stores in the Amanhecer concept, ending 2016 with a total of 285 stores in the network
- Renewal of the institutional website, which allowed the opening of the online store, being the first Cash & Carry in Portugal to provide this service

Ara

- Start of operations in the Bogota region
- Opening of 79 stores, ending the year with 221 locations operating in three regions of Colombia

Hebe

- Opening of 26 stores, ending the year with a total of 153 locations
- Implementation of the new store concept, with five completely refurbished stores

JMA (Jerónimo Martins Agro-Alimentar)

- Start of the construction of a new Dairy factory in Portalegre
- Start-up of the first Aquaculture facility in Sines, for sea bass production
- Partnership with a local operator in Madeira, in order to produce sea bream

Jeronymo and Hussel

- Opening of two Jeronymo stores in OPorto
- Refurbishing of two Hussel stores to adapt to a new, more modern concept

Corporate

- Sale to Sociedade Francisco Manuel dos Santos B.V. of 100% of the subsidiary Monterroio – Industry & Investments B.V., which includes shareholdings in the Manufacturing area (Unilever JM and Gallo) and Services (JMD)